

BOARD OF DIRECTORS MEETING, JANUARY 31, 2000
2000 OPERATIONS BUDGET APPROVAL

PRESENT: Charlie Zennache, Jim Sahr, Palmer Parker, Michele Sharpy, Marlene Monette-Showker, Jack Makarchek, Lawrence Taylor, Brad Lerch, Jim Newhall, MD, and Charles Drew & Howard Galvin (alternates).

NOT: Etienne.

Hilary (Co-Treasurer) asked the BoD to consider the big picture. What do we want to do with our money. The event and organization have experienced tremendous growth in the last years but, this has not been matched by a growth in gate revenues which is our primary source of income. In the past, the BoD has dealt with equity, raising revenue, holding expenses down, etc. Leslie echoed Hilary's thoughts and asked the BoD to hold the Money Vision exercise from the retreat at the forefront of the context in which to put the Operations and Capital Projects Budgets.

REVENUE PROJECTION

Charlie moved, and Michele seconded, that the BoD accept the 2000 proposed revenue projection totaling \$840,900.00. This is based upon the proposal to raise the cost of the day of event ticket prices. Saturday's ticket price is higher to encourage more Friday and Sunday attendance.

	FRIDA	SATURDA	SUNDA
	Y	Y	Y
EXPECTED GATE	13,000	17,000	15,000
ADVANCE TICKET	\$10	\$15	\$10
DAY OF EVENT TICKET	\$13	\$18	\$13

The motion passed: 10 in favor and 0 opposed.

CREW BUDGETS

Michele moved, and Marlene seconded, that the BoD accept the proposed crew budgets for a total of \$355,810.00. This assumes that a food voucher's value equals \$2.50.

Background: There were extensive discussions at the Coordinators' Potluck and at the Budget work session whether the value of food vouchers should be raised or implement other changes within crew services so that a greater number of people may be served. At present Crew Services and Operations are discussing various options to extend the number of hours/days that showers and hospitality will be available. They are also pursuing additional shower units (renting or building our own). The greatest hurdle and cost is gray water disposal. Brad & Lawrence advocated a food voucher increase to \$3.00. Brad said this would be an instant and tangible recognition. Jack advocated using the total cost to increase food vouchers by 50 cents as capital improvements for our volunteers and Fair family over the next ten years. Most folks agreed that more fairies would benefit from this proposal, whereas only those working shifts during the event benefit from a food voucher value increase. It is also cheaper to feed our own folks than it is to subsidize the food booths. Marlene will continue promoting Silver Star Food Booths which have food voucher specials. Palmer added that Marshall Landman (Crew Services Coordinator) made a dream come true last year and he has only just begun. Someone quipped, "Marshall's Crew Services kicks clean(er) butt!" We can always re-evaluate in a couple of years.

Points of Interest: Water Barrel Crew has been assimilated into Water Crew. There will be no more oak barrels in the 8. Part of Water Crew will handle the blue barrels in the campgrounds and parking lots. Anyone from Water Barrels willing to return will be absorbed by Water Crew.

Recycling still has a high Crew Expenses allocation although it is significantly lower than what was requested. Charlie is committed to ending this practice among any crews by next year.

Areas requiring budget follow-up: 1)Peach Pit -- Craft Committee recommends adding a Crafters Directory insert. Additional cost is being researched. 2)Crew Services and 3)Water

The motion passed: 8 in favor and 2 opposed (Brad & Lawrence).

BOARD OF DIRECTORS BUDGET

Michele moved, and Lawrence seconded, that the BoD approve the Board of Directors Budget for a total of \$45,700.00

This includes an increase in the now combined Annual Meeting & Elections line item to include copying costs for the Member Survey. It was discussed at the workshop that it would be cost-effective to include the Member Survey with the Elections mailing. The Personnel line item was reinstated at \$200. Law Reform was reduced to \$3000. This reflects a closer actual-to-budget amount. It was noted that the Law Reform group must obtain approval from the Board to spend the money. Dr Jim and Jack both thought that this sends the wrong message. We would rather inspire active participation to change the laws.

The motion passed: 10 in favor and 0 opposed.

GENERAL MANAGER BUDGET

Michele moved, and Charlie seconded, that the BoD approve the General Manager Budget for a total of \$318,685.00.

\$1,200 has been added to the Best Pots line item in preparation for additional showers. This includes rental fees, water supply & delivery, decking and gray water disposal. This item may be amended or revisited as a capital projects request. Also the ODoT, Sheriff, Traffic item has been changed to reflect last year's actual more closely. It is hoped that the new position of Maple Gate will reduce the need for flaggers and costs may go down. White Bird says their costs increase 10% each year which increases their contract as well. Dr. Jim may accompany Leslie to medical contract discussions. It would seem their reported interactions have decreased since the no alcohol policy was implemented. Darrin (Quartermaster) requested a sparse White Bird crew beginning on Wednesday. This is the first day that many folks are living on site, and there is little medical support. Dr. Jim, Dr. Julie, and Dr. Doug are continuously occupied.

The motion passed: 10 in favor and 0 opposed.

SITE MANAGER BUDGET

Michele moved, and Charlie seconded, that the BoD approve the Site Manager Budget for a total of \$26,650.00.

The fuel to run the refrigerator trucks is allocated now to the Food Budget thus the line item is reduced to \$2000.00.

The motion passed: 10 in favor and 0 opposed.

ADMINISTRATIVE ASSISTANT BUDGET

Charlie moved, and Michele seconded, that the BoD approve the Administrative Assistant Budget for a total of \$16,350.00.

This includes the addition of \$500.00 for web site maintenance. Marshall proposes the Fair purchase the ocf.com domain from Claude Noshpitz (Kitchen Crew) and hook up a link to ocf.org. Each domain has yearly maintenance fees. **The motion passed: 10 in favor and 0 opposed.**

Hilary and Steve G (Co-treasurers) added that they will be drafting a Property Management Budget for the Hubbard property and the office. We will revisit the ODoT line item in the GM Budget as well as Crew Services, Peach Pit, and Water/Water Barrel crews.